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| **Key Person** | SANG NA | | |
| **Proposed Position** | PROGRAM MANAGER (PM) | | |
| **Clearance** | **TOP SECRET CLEARANCE** | | |
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| **Education** | Master of Business Administration (1 year), University of Maryland Smith School of Business  Bachelor of Science in Accounting, University of Maryland College Park | | |
| **Certificates/ Certifications** | Not applicable | | |
| **Knowledge, Skills, Specializations** | Proven history of Program Management of multi-million dollar IDIQ programs,  Served as Subject Matter Expert on Program Review Board focused on Information Security and Cyber Security programs | | |
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| **Professional Experience** | | | |
| **Employer** | Paradyme Management, Inc. | **Employment Dates** | Aug 2010 – Present |
| **Positions Held** | Business Development Director, Arlington, VA | | |
| **Description** | Responsible for all aspects of strategic program capture, program management and client delivery. Served 2 years as the on-site Executive Program Manager for the HRMIS Program with the Administrative Office of the U.S. Courts (AOUSC). Oversaw day to day operations to provide comprehensive support of the Oracle/PeopleSoft based Human Capital and Payroll Management System. Key areas of scope included business requirements analysis, software development, systems integration, testing, information and systems security, and helpdesk support. Currently serving as the Executive Sponsor for the AOUSC HRMIS and the Department of State HR/EX OPS Programs. | | |
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| **Employer** | SRA International | **Employment Dates** | Dec 2007 – Aug 2010 |
| **Positions Held** | Excepted Service Presidential Appointment (On-call position) | | |
| **Description** | Developed and managed an opportunity pipeline of strategic programs valued in excess of $1.6B. Responsible for driving near-term and long-term business development and growth strategies. Notable accomplishments included multi-year contract awards with the Department of State ($40M 5 year program), Administrative Office of the U.S. Courts ($200M 5 year IDIQ, uncapped 5 year single award BPA, and multiple funded task order contracts), and Small Business Administration ($70M 5 year program).   * Customer portfolio included the Department of State, U.S. Agency for International Development, Office of Personnel Management, Pension Benefit Guaranty Corporation, U.S. Courts, and Department of Commerce. * Cyber Security/Information Security focus on multiple programs to include the Department of State Security Assurance Services and Innovation (SASI) BPA, U.S. Agency for International Development Prime 3.x IDIQ and the Office of Personnel Management Network Engineering and Security Contract. | | |
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| **Employer** | Oracle Corporation | **Employment Dates** | Sep 2003 – Aug 2007 |
| **Positions Held** | Account Executive, Oracle Public Sector, Reston, VA  Solution Specialist, Oracle Public Sector, Reston, VA  Sales Consulting Manager, Oracle Public Sector, Reston, VA  Managing Principal Consultant, Oracle Public Sector, Herndon, VA | | |
| **Description** | Responsible for driving overall sales strategy for the full portfolio of Oracle enterprise business applications solutions to include Financial Management, Supply Chain Management, Customer Relationship Management, and Human Capital Management to a broad portfolio of Public Sector customers included Federal Civilian Agencies and International Public Sector Organizations. Served as the Global Account Manager for the United Nations to coordinate Oracle’s global applications sales strategy with Oracle sales teams based in EMEA and Asia/PAC.   * Customer portfolio of Federal Civilian Agencies included the Department of State, U.S. Agency for International Development, Office of Personnel Management, Pension Benefit Guaranty Corporation, House of Representatives, Senate, U.S. Courts * Customer portfolio of International Public Sector Organizations included the United Nations, World Bank, International Monetary Fund, Inter-American Development Bank and the Organization of American States. * Multiple year recipient of the Oracle Club Excellence Award * Successfully established relationships and closed multiple sales with new, “white-space” customers.   Sold Oracle Customer Relationship Management (CRM) application solutions to a portfolio of Public Sector customers dealing primarily with Federal Civilian Agencies.   * Multiple year qualifier for Oracle Club Excellence * Won key competitive bids for net new installations.   Managed a team of pre-sales engineers in support of tactical and strategic application sales opportunities. Solution areas included Customer Relationship Management (CRM), Financial Management and Supply Chain Management.  Successfully delivered implementations of Oracle Federal Financial Management solutions. Lead the development of training curriculum for the first Federal Financial Management Boot camp. | | |
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| **Employer** | PricewaterhouseCoopers | **Employment Dates** | Sep 1995 – Sep 1998 |
| **Positions Held** | Senior Consultant, Federal Management Consulting | | |
| **Description** | Provided Comprehensive IV&V and advisory services to Federal Agencies to support the applications life-cycle. Services included business case development, requirements analysis, software evaluation, software selection, Business Process Reengineering (BPR) and Change Management. Also supported Federal Agencies in their adoption of OMB mandated Federal Accounting Standards Advisory Board (FASAB) accounting policies that transformed accounting practices from a cash basis to an accrual basis of accounting. Specific areas of focus included asset management for property, plant and equipment (PP&E), working capital funds, grants/assistance management. | | |
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| **Employer** | Thompson, Cobb, Bazilio and Associates | **Employment Dates** | May 1992 – Feb 1995 |
| **Positions Held** | Senior Accountant | | |
| **Description** | Conducted operational and compliance reviews of receivership bank assets for the Resolution Trust Corporation (RTC) in both the RTC field office in Valley Forge, PA and Headquarters in Rosslyn, VA. Supervised a team of ten senior level accountants to perform various asset accounting and reconciliation functions including cash suspense account reconciliations, reviews of Internal Audit procedures and due diligence reviews of balance sheet accounts. The results of the reviews were used as the basis for recommending new or improved accounting business processes and policies. Also assisted the RTC to implement and migrate from a legacy mainframe accounting system to a centralized accounting system. Served as a super-user and trainer as the new accounting system was deployed throughout the Valley Forge field office. Also conducted reviews and asset account reconciliations at the Rosslyn HQ office in preparation for the RTC sunset and transition of duties to the FDIC. | | |
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